

Direct Rates & Conditions

01 April 2018 – 31 March 2019

Version 2 as at 17 October 2017

Summary of Rental Conditions

This document contains brief summary of our rental conditions. The full details of our rental contract do apply. Rates are quoted in New Zealand dollars.

Rates Include

- Unlimited kilometres
- 15% GST
- Personal kits
- Kitchen Kit
- Personal Check Out and Check In Service
- Vehicle Consultation Fee
- 24hr Roadside Assistance
- Extra Driver/Renter Fees
- Camp Ground Guides
- Complimentary Airport Transfers
- Skoot Camper Tablet

Long Term Discounts

21+ days – 5% off above rates

- These discounts do not apply to the Value Pack component
- Multiple rentals are eligible for the long-term discount
- There are no further long-term discounts available on Flex Rates

Early Bird Discounts

An Early Bird discount of 5% off the daily rental rate will apply to rentals that commence 180 days after the date of booking. Early Bird Discount does not apply to rentals that commence between 15 December 2018 to 15 January 2019. This discount does not apply to the Value Pack component. The Early Bird discount can be combined with long term discounts.

Value Pack

Add NZ\$58.75 per day.

- The maximum amount payable per rental segment for a Value Pack is \$2,937.50 – i.e. 50 days rental.
- The minimum amount payable per rental segment for a Value Pack will be based on the minimum rental period applicable for your rental.

The Value Pack includes: VIP Cover, unlimited windscreen and tyres, undercarriage damage, Initial set of Toilet Chemicals, Pre-purchased Gas Bottle, Snow Chains (on request), Camp Chairs and Table and Baby or Booster Seats (on request).

Booking Amendments

If you wish to make any changes to your booking (including voluntary downgrade) the booking will be calculated by using either the original flex rate or the flex rate that is valid at the time of the booking change, depending on whichever rate is higher. There are no exceptions to this rule.

The following situations are classified as booking alterations:

- Change of date for vehicle pick-up or drop-off
- Change of location (depot) for vehicle pick-up or drop-off
- Change of vehicle category

Direct Rates & Conditions

01 April 2018 – 31 March 2019

Version 2 as at 17 October 2017

- Name change

If you decide to extend your rental duration (changing the drop-off date) by 2 days the same flex rate is used that applied on the day when you made your original booking. If you extend by 3 days or more, the booking change rule applies as outlined above. If an amendment is made to the rental dates within 14 days of collection, no refund will be made if the length of hire is shortened (that is; the rental will be charged at the number of days originally booked). A relocation fee may apply if the collection or return location is amended within 14 days of vehicle pick up or if notification occurs during the hire.

Booking Amendment Fee

The first change only is at no charge. The first change may involve several aspects of the reservation. The second and subsequent changes are at NZ\$25 per aspect, per change.

Rental Extension

If the guest wishes to extend the rental whilst on hire, they must first obtain authorisation from Apollo Reservations who will advise of the additional costs. Rental extension is subject to fleet availability. The extra cost (Gross Rate) of an extended rental must be paid by credit card over the telephone or at an Apollo Branch immediately on confirmation of the rental extension.

Whilst on hire if you decide to extend your rental duration (changing the drop-off date) by 2 days the same flex rate is used that applied on the day when you made your original booking. If you extend by 3 days or more, the booking change rule applies as outlined above.

Failure to obtain authorisation will result in the renter being charged double the daily gross rental rate.

Other Apollo Rates

Flex Rates are completely separate to any other rate or special you may have. Flex Rates do not replace these other rates or specials; rather Flex Rates offer you another choice. Flex Rates only apply to new bookings. Apollo will not accept cancellations of any other rate scheme that are then re-booked using Flex Rates or vice versa. Flex Rates cannot be combined with any other rate scheme.

Group Bookings Policy

All booking requests of 3 or more vehicles for the same travel period is considered a group booking and must be approved by our Reservations team.

- Please email your request to info@apollocamper.com.

Group bookings are subject to different rates, payment terms and cancellation policy. Even if the vehicles are booked on different dates but travelling together Hippie Camper reserves the right to apply group booking conditions afterwards. Group Conditions are subject to change without notice.

Rental Charges

Rental days are charged per calendar day. The day of pick-up is calculated as the first day of rental and the day of return is calculated as the last day of rental. Vehicles must be returned within branch hours.

Branch Locations

Apollo has branches in Auckland and Christchurch.

Branch Hours

Branches are open seven days a week, 8am to 4:30pm. Latest pick-up is 4pm. Branches will be closed Christmas Day, New Year's Day and Good Friday.

Direct Rates & Conditions

01 April 2018 – 31 March 2019

Version 2 as at 17 October 2017

Public Holiday Surcharge

A NZ\$100 surcharge will apply to all rentals picking up and/or dropping off on National Public Holidays:

- Easter Monday (2nd April 2018)
- ANZAC Day (25th April 2018)
- Queen's Birthday (4th June 2018)
- Labour Day (22nd October 2018)
- Boxing Day (26th December 2018)
- Day after New Year's Day (2nd January 2019)
- Waitangi Day (6th February 2019)

**Dates are correct at time of release. Dates subject to change.*

Vehicle Condition

Vehicles must be returned with the interior cleaned and holding tanks emptied. The vehicles exterior does not require cleaning unless it is difficult to ascertain the condition of the vehicle on return. Fees will apply if the vehicle is not returned in the required condition.

Transfer

Vehicles must be collected and returned to our branches (not airports). A transfer to the Apollo branch from the Airport and vice versa is provided free of charge.

Kilometres

Rates include unlimited kilometres.

Taxes

Our rates include GST of 15%.

Payment at Branches

For security reasons, Apollo will only accept credit card or debit card for rental charges paid on vehicle pick-up or drop off. Cash payments will not be accepted at rental branches. The bond on the vehicle is only payable at pick-up by credit card or debit credit card. The bond cannot be paid with a pre-paid credit card.

Road User Charge Recovery Fee

The Road User Charge Recovery Fee will be calculated and collected on return of the vehicle based on the kilometres travelled during the hire.

The fee per 100km is as follows:

- Hitop: Nil
- Endeavour: Nil
- Vivid Camper and 2 Berth ST: NZ\$6.22
- 4 Berth: NZ\$6.62
- 6 Berth: NZ\$6.62

We reserve the right to amend the Road User Charge Recovery Fee upon Government intervention.

Credit Cards

We only accept Visa, MasterCard, American Express and Diners Club. Visa and MasterCard will incur an additional non-refundable 2% surcharge on any transaction. American Express and Diners Club will incur an additional non-refundable 4.5% surcharge on any transaction.

Direct Rates & Conditions

01 April 2018 – 31 March 2019

Version 2 as at 17 October 2017

Exchange Rate / Currency Variations

All credit card transactions are conducted in New Zealand dollars. Due to exchange rate fluctuations, there could be some variance in the amount refunded compared to the amount initially charged. We do not accept any liability for variances up or down. Refunds by credit card can take up to 21 working days depending on the renter's Financial Institution.

Rental Duration

The minimum rental period for all vehicles is five days.

Between 15 December 2018 and 10 January 2019, a minimum rental period of 14 days applies.

Between 1 February 2019 to 12 February 2019, a minimum rental period of 10-days applies for all vehicles with shower and toilet.

Minimum rental periods are subject to change during peak periods.

One Way Rentals

One-way rentals are available between the North and South Islands and vice versa.

The following one-way fees apply:

North to South Rentals

- Pick-up 01 April 2018 to 30 September 2018 a one-way rental fee of \$100 applies
- Pick-up 01 October 2018 to 31 March 2019 a one-way rental fee of \$300 applies

South to North Rentals

- Pick-up 01 April 2018 to 31 October 2018 no one-way rental fee applies
- Pick-up 01 November 2018 to 31 March 2019 a one-way rental fee of \$250 applies

Driver's Licence and Minimum Age

A current and full motor vehicle driver's licence is required. If the driver's licence is not in the English language then an international driver's licence is also required. An accredited English translation will be accepted in lieu of an international driving permit. The driver's licence must have been held for at least two years and be valid for the whole length of the rental. The original driver's licence must be shown at time of pickup when the driver is present.

Drivers must be 21 years of age or over.

For a hassle free check out, guests can pre-register all drivers prior to pick-up via the following link:

<https://bookings.apollorv.com/PreReg/WWAPRVCO>

Campground Guides

Each vehicle is supplied with complimentary campground guides.

Vehicle Consultation

On pick up of the vehicle our staff will provide a complimentary vehicle consultation. This includes an explanation of all the interior and exterior features of the vehicle as well as driving tips.

General Equipment

Each vehicle is supplied with complimentary general equipment (such as pegs and clothes line, dustpan/brush, fire extinguisher, bucket/hose and broom).

Kitchen and Personal Kits

Each vehicle is supplied with complimentary living equipment (such as bedding, cooking equipment, eating utensils, bath and tea towels.)

Pre-purchased Gas Bottle *(Included in the Value Pack)*

The gas bottle(s) is supplied full. A service fee is payable on pick up of the vehicle:

Direct Rates & Conditions

01 April 2018 – 31 March 2019

Version 2 as at 17 October 2017

\$25 – Hitop Campervan, Endeavour Campervan, Vivid Camper, 2 Berth S/T Camper

\$35 – 4 and 6 Berth Motorhomes

The gas bottle can be returned empty to Apollo at the completion of the rental. The fee applies for each part of a multiple rental.

Additional Products:

- Camp Chairs (Included in the Value Pack) - \$17 each per rental
- Camp Table (Included in the Value Pack) - \$24 per rental
- Skoot plus GPS - \$10 per day up to a maximum of \$150 per hire (GPS activated whilst on hire). Price subject to change without notice.
- Skoot plus GPS plus WiFi (1GB) - \$15 per day. Price subject to change without notice.
- Snow Chains (Included in the Value Pack) - \$50 per rental (must be pre-booked)
- Heater/Fan - \$15 per rental
- Toilet Chemicals - \$2.50 each
- Baby Seats (Included in the Value Pack) - Baby seats (must be pre-booked) suitable for children 6 months to 3 years of age can be fitted to the Motorhome Range. Cost is \$35 per rental. Baby seats cannot be fitted to the Hitop or 2 Berth S/T Camper. Children under 6 months of age cannot be accommodated in any of the Motorhomes.
- Booster Seats (Included in the Value Pack) - Booster seat (must be pre-booked) suitable for a child between 3 and 8 years of age can be supplied for the Motorhome Range. Cost is \$35 each per rental. Booster seats cannot be fitted to the Hitop or 2 Berth S/T Camper.
- First Aid Kits - A First Aid kit is supplied in every vehicle. If the seal is broken or the kit is not returned the kit becomes the property of the renter and a \$50 fee is charged when the vehicle is returned.
- Extended Roadside Assistance - \$4 per day capped at 25 days. This includes opening vehicle on lock out, lost key replacement up to \$120, emergency towing up to 25km, jump start, flat tyre change using spare located in the vehicle, fuel delivery up to 20 litres.
- Windscreen and Tyre Protection Plus Extended Roadside Assistance - \$7 per day capped at 25 days. This includes 1 windscreen, 2 tyres, opening vehicle on lock out, lost key replacement up to \$120, emergency towing up to 25km, jump start, flat tyre change using spare located in the vehicle, fuel delivery up to 20 litres.

Additional packages may be offered on pick-up.

Multiple Rentals

Consecutive Apollo Motorhome/Campervan rentals can be combined to qualify for a long-term discount rate. Rentals in the United States of America, Australia and New Zealand on Star RV, Apollo, Cheapa Campa and Hippie Camper can be combined to obtain a long-term discount rate, providing travel is within a 3-month period. If drop off of a vehicle and pick up of a new vehicle occurs on the same day then a day each will be charged per respective vehicle. Multiple rentals are treated as separate rentals under the one-way fee and minimum rental period conditions. This discount does not apply to completed bookings.

Ferry Reservations

Ferry reservations can be difficult to manage during high season. We recommend that a reservation is made for a 7.7m vehicle on the ferry, irrespective as to the size of the motorhome reserved, to avoid complications due to possible upgrades.

Direct Rates & Conditions

01 April 2018 – 31 March 2019

Version 2 as at 17 October 2017

Travel Restrictions

- Two Wheel Drive Vehicles can only be driven on sealed/bitumen roads. The only exception to this is the loose road surface on any major ski field access roads or any recognised campground access road less than 12 kilometres in length.
- No vehicle shall be driven on Skippers Road (Queenstown), The Crown Range Road/Cardrona Valley Road from Cardrona to Arrow Junction (Queenstown), Ninety Mile Beach (Northland), Ball Hut Road (Mt. Cook) and North of Colville Township (Coromandel Peninsula).

Apollo reserves the right at its sole discretion to restrict vehicle movements in certain areas due to adverse road or weather conditions, and the distance to nominated destinations in relation to the length of the rental period.

Change of Drop Off Destination

If the renter wishes to change the drop off destination after the rental has commenced, they first must obtain authorisation from Apollo Reservations. Subject to the change being approved, a minimum additional charge of \$750 will apply.

Repairs

Although we run late model vehicles, it may happen that small repairs are required. Repairs up to \$100 may be affected without authorisation and will be reimbursed unless the damage is caused by the renter. For amounts over \$100, Apollo will need to be informed in advance. All vehicles are enrolled in the New Zealand Automobile Association and 24hr emergency roadside assistance is available.

Holiday Disruption Coverage

Should the hirer's motorhome holiday be disrupted by a mechanical breakdown as defined below (which does not extend to accident or damages caused by the renter), for more than 12 working hours after reporting to Apollo, the renter will be reimbursed up to a maximum of the gross daily rental rate for each day affected until the problem is rectified. Failure of mechanical and accessories which includes living cabin air conditioner, water pump, shower/toilet, refrigerator, stove/grill must be assessed by a branch or authorised repairer. Reimbursement is only possible when Apollo has been contacted to rectify the problem and the hirer cooperates to do so. Failure notify Apollo acknowledges that the issues is of such a minor nature that the hirer makes no claim for loss of time in respect of their rental. Defects and repairs of Wi-Fi, travel devices, radio, TV, CD or DVD player, awning, cruise control, etc. are not considered mechanical breakdowns and are excluded from Holiday Disruption Coverage.

The following conditions results in the compromised performance of accessories and as such Apollo will not be held liable for financial compensation:

- Air conditioners in temperatures over 36 degrees Celsius
- Electric and Propox Gas heaters in temperatures under 4 degrees Celsius
- Freezing of water pumps in temperatures below 2 degrees Celsius

Infringements and Administration Fees

Apollo reserves the right to charge the renter for any speeding, toll way or parking fines not reported on return of the vehicle. In addition to these costs, Apollo reserves the right to charge for associated administration costs for processing the fines (irrespective of liability). An administration fee of \$75 per fine will be applicable.

Direct Rates & Conditions

01 April 2018 – 31 March 2019

Version 2 as at 17 October 2017

Change of Vehicle

Should the vehicle booked be unavailable through unforeseen circumstances, we reserve the right to substitute an alternative vehicle without prior notification and at no extra cost. This shall not constitute a breach of contract and does not entitle the renter to a refund.

Vehicle Category

Vehicles cannot be requested by make or model, only by vehicle category.

Voluntary Downgrade

Should the renter decide to take a lesser vehicle than booked then they will not be entitled to any refund.

Limit of Liability

In the event of no alternative vehicle being available to the renter our liability is limited to a refund of the hire charge or in the case of mechanical failure (unless caused by the renter) the remainder of the hire period.

Important

We reserve the right to refuse any rental at our discretion.

Animals

Service dogs are permitted to travel in our vehicles with prior permission from Apollo. No other animals are permitted in our vehicles.

Smoking

Smoking is not allowed in our vehicles.

Payment to Confirm Booking and Cancellation Fees

Excluding Hot Deal Specials and Prepay Option

Payment to Confirm Booking

Apollo requires a deposit of \$250 (plus credit card fee) at time of booking regardless of your rental value.

Cancellation Fees

- If cancelled 91+ days prior to pick up. No Fee
- If cancelled 90 to 22 days prior to pick up - 10% of Total Rental (minimum \$250)
- If cancelled 7 to 21 days prior to pick up - 20% of Total Rental (minimum \$250)
- If cancelled less than 7 days prior to pick up - 50% of Total Rental (minimum \$250)
- If cancelled on the day of pick up or no show - 100% of Total Rental (minimum \$250)
- There is no refund for late pick up or early return of vehicle.

Original pick-up date is used to calculate the cancellation fee.

Hot Deal Specials

Payment to Confirm Booking

Apollo requires full payment at time of booking.

Cancellation Fees

If cancelled - 100% of Total Rental (minimum \$250)

There is no refund for late pick up or early return of vehicle.

Prepay Option (Visa and MasterCard Only)

Payment to Confirm Booking

Direct Rates & Conditions

01 April 2018 – 31 March 2019

Version 2 as at 17 October 2017

At the time of booking the total rental can be prepaid on Visa or MasterCard and the credit card fee will be waived.

Cancellation Fees

If cancelled - 100% of Total Rental (minimum \$250)

There is no refund for late pick up or early return of vehicle.

Group Bookings (any rental that consists of 3 or more vehicles travelling together)

Payment to Confirm Booking

- 91 or more days prior to pick-up 20% combined deposit per rental (minimum of \$250 per rental). paid up front at the time of booking. Balance due 90 days prior to pick-up.
- 90 or less days prior to pick-up 100% combined payment per rental at time of booking.

Cancellation Fees

- If cancelled 91+ days prior to pick-up – 20% of the combined rental (minimum of \$250 per vehicle if 20% is less than \$250).
- If cancelled 90 days or less prior to pick-up – 100% of combined rental (minimum of \$250 per vehicle if 100% is less than \$250).

Travel Insurance

We strongly recommend that renters ensure they take out the highest level of Travel Insurance.

PROTECTION PACKAGE

Personal Injury

New Zealand legislation provides limited coverage for personal injury. Apollo strongly recommends that all people travelling in New Zealand take out their own personal travel insurance.

Property Damage

The Vehicle is insured for damage to it or damage to the property of a third party. However, the renter is responsible up to the amount of the applicable Liability for the cost of such damage to third party property, or to the rented Vehicle. The Liability applies in respect of each claim, not per rental. In addition to the Liability an administration fee of \$75 will be charged per claim.

The Liability is applicable regardless of who is at fault and must be paid at the time the accident is reported to Apollo, not at the completion of the rental Period. Apollo reserves the right to charge the renter for any vehicle damage including Third Party property damage not reported on return of the vehicle.

Standard Liability

Hitop, Endeavour, Vivid Camper, Tourer	Cost Per Day	Bond	Liability
Standard Liability	Included	\$5,000	\$5,000
Liability Reduction Option 1	\$38* (max charge \$1,900 i.e. 50-day rentals)	\$2,500	\$2,500
Liability Reduction Option 2 (VIP cover) ** (Included in the Value Pack)	\$45* (max charge \$2,250 i.e. 50-day rentals)	\$250	\$0

*The minimum amount payable for each reduction option per rental will be based on the minimum rental period applicable for your rental

Direct Rates & Conditions

01 April 2018 – 31 March 2019

Version 2 as at 17 October 2017

**Includes one windscreen, two tyres and demurrage. Should these amounts be exceeded the cost to repair or replace the items will not be covered and will be the responsibility of the renter.

All Other Vehicles	Cost Per Day	Bond	Liability
Standard Liability	Included	\$7,500	\$7,500
Liability Reduction Option 1	\$38* (max charge \$1,900 i.e. 50-day rentals)	\$2,500	\$2,500
Liability Reduction Option 2 (VIP cover) ** (Included in the Value Pack)	\$45* (max charge \$2,250 i.e. 50-day rentals)	\$250	\$0

*The minimum amount payable for each reduction option per rental will be based on the minimum rental period applicable for your rental

**Includes one windscreen, two tyres and demurrage. Should these amounts be exceeded the cost to repair or replace the items will not be covered and will be the responsibility of the renter.

*The minimum amount payable for each reduction option per rental will be based on the minimum rental period applicable for your rental

**Includes one windscreen, two tyres and demurrage. Should these amounts be exceeded the cost to repair or replace the items will not be covered and will be the responsibility of the renter.

Bond

For security purposes, only a credit card can be used to provide a Bond. With Standard Liability and Liability Reduction Option 1 the bond will be debited to the credit card immediately. When the bond is debited a non-refundable credit card administration fee will apply of 4.5% for American Express and Diners Club and 2% for Visa, MasterCard, Visa Debit and MasterCard Debit. With Liability Reduction Option 2 (VIP Cover) the Bond is payable to Apollo by an open signed credit card imprint with an authorisation obtained (sufficient funds must be available) for \$250. The credit card holder must present and able to sign for the Bond upon vehicle collection. The credit card holder is jointly and severally liable for any damage to the rental vehicle. The Bond is fully refundable when the vehicle is returned to the correct location on time, is full of fuel and all other terms of the Rental Contract have been complied with. If there is damage to the vehicle on its return, the Bond will be used to cover the cost of such damage up to the amount of the relevant Liability. However, if the terms of the Rental Contract are breached and the Bond is insufficient to cover the damage then any extra cost will be charged. Refunds by credit card including bond refunds can take up to 21 working days depending on the renter's Financial Institution.

Bond Roll Overs are permitted for Apollo multi hires only within the and same country when the bond is banked.

Full Responsibility

At all times the renter is responsible for:

- Damage caused where the terms of Rental Contract have been breached.
- Damage caused by negligence.
- Damage caused to the Vehicle in any way by part or total water submersion or salt water.
- Damage caused due to a single vehicle roll over.

Direct Rates & Conditions

01 April 2018 – 31 March 2019

Version 2 as at 17 October 2017

- Damage caused to the Vehicle by the renter's wilful conduct.
- Damage caused to the Vehicle by the use of snow chains.
- Damage or loss caused to any personal belongings.
- Damage caused due to use of incorrect or contaminated fuel.
- Damage to the awning or overhead of the Vehicle
- Damage to the undercarriage of the Vehicle except where Value Pack has been purchased.

Rates/Terms/Conditions

Are subject to change without notice.